

Appendix A: Viability Assessment for Skerningham Allocation scenario without Golf Course relocation

An additional viability assessment has been undertaken for the proposed Skerningham allocation (Site 251) in the Darlington Local Plan 2016-2036 to test the viability of the scenario where the Darlington Golf Club Course does not relocate and remain in its current location. Should the Golf course not be relocated this will result in a reduction of the developable land area by 48.3ha which results in the number of homes that could be accommodated on the proposed Skerningham site also reducing to 3700 homes.

This assessment has taken account of the reduction in the net developable land area of the site and the amount of housing development that could be accommodated on the site.

Skerningham Viability Assessment Scenario without Golf Course relocation

Consistent with the requirements set out in Policy H10 the main infrastructure requirements factored into the assessment were:

- **Affordable Housing @ 20%** as the site is located in the medium value areas identified in Policy H5 an affordable housing mix of 50% social rented and 50% affordable home ownership consistent with the proposed modification to Policy H5.
- **Local Distributor Road** between A167 and Great Burdon (including rail crossing) – A cost allowance of £31,210.00 has been made within the off-site infrastructure/highways costs and other strategic infrastructure costs.
- **Neighbourhood Centre** – A cost allowance has been made in the other strategic infrastructure costs of £2,300,236. No revenue allowance has been made which would expect to be realised and would therefore improve the viability of the scheme.
- **Green and Blue Infrastructure** – The net developable area allowance of 24% has factored in the golf course remaining in its current location and the remainder of the site being retained for the other green and blue infrastructure functions including enabling the requirements of parts I i-ix of Policy H10 to be achieved. The viability assessment also makes an allowance for Biodiversity Net Gain costs of £1,159 per dwelling, consistent with the Local Plan Viability Assessment (CD08), which would be the expected costs for delivering these enhancements.
- **Education** – An allowance of £2,400 per dwelling has been made, consistent with the Local Plan Viability Assessment (CD08) and **Policy IN1**.

Other Cost and Revenue Allowances

Allowances made in relation to other costs and revenues including baseline costs and baseline sales values are set out within the viability assessment and the assumptions table following it below.

These are consistent and based on the same evidence as those identified and justified within the **Local Plan Viability Assessment (CD08)**. For the strategic sites it has been assumed that all land values will be “medium” to reflect the current use and higher levels of infrastructure. It has been

assumed that the strategic sites will create housing sites that broadly fall into 2 typologies: a. Medium Value areas b. High Value Areas for Skerningham. They have been split 2/3 on Medium Value and 1/3 on High value. This is indicative and used for appraisal purposes. The Net Developable Area assumption made for the site is 24% of the site to be developed which would be consistent with the indicative masterplan framework within policy H10 of the Local Plan enabling significant green and blue infrastructure provision on the remainder of the site.

Conclusion

The local plan stage viability assessment for the Skerningham Site (Site 251) scenario without the Golf Course relocating indicates that the scheme remains viable with a surplus of £0.5m allowing for 20% profit on GDV and additional infrastructure costs required for the site.

Skerningham – Local Plan Viability Assessment – Scenario Golf Course remain in current location

APPENDIX A: Skerningham Viability option 3700 (without Golf Course)		1	20%	20%	
		2	Medium	High	Whole Scheme
	3 Policy On/Off	S106 Costs - Sustainable Transport	On	On	
	4 Policy On/Off	S106 Costs - Education	On	On	
	5 Policy On/Off	S106 Costs - Blue Green Infrastructure	On	On	
	6 Policy On/Off	S106 Costs - off site infrastructure / highways	On	On	
	7 Policy On/Off	S106 Costs - Affordable Homes (off-site contbn)	On	On	
	8 Policy On/Off	S106 Costs - Charging points	On	On	
Land Value Net Developable per acre (adjustment for local area %)		9	-		
Average sales value psf (adjustment for local area)		10		30	
Land Value per net developable arce		11	200,000		
Land Value per net developable hectares		12	494,200		
Average sales value psf (after adjustment for local area %)		13	195	225	
Average sales value psm		14	2,099	2,422	
Area (acres)		15	1213.24		
Area (hectares)		16	490.99		
Net Developable acres		17	24%	24%	
Net Developable acres		18	287.34		
Net Developable hectares		19	116.284		
Input Value		20	20%	20%	
No. Dwellings		21	2467	1233	
% Market		22	80%	80%	
% Social Rented (Affordable)		23	10.0%	10.0%	
% intermediate		24	10.0%	10.0%	
Market		25	1974	986	2960
Affordable (Rent)		26	247	123	370
Affordable (Shared Ownership)		27	247	123	370
Market Floor Area (sq ft)		28	2,368,800	1,479,000	3,847,800
Market Floor Area (sq m)		29	220,067	137,402	357,469
Affordable Floor Area (sq ft)		30	444,600	221,400	666,000
Affordable Floor Area (sq m)		31	20,445	12,765	33,210
Total Floor Area (sq.ft.)		32	2,813,400	1,700,400	4,513,800
Total Floor Area (sq.m.)		33	261,371	157,971	
Sales Revenue (£/sq.ft) (Market)		34	£195	£225	
Sales Revenue (£/sq.m) (Market)		35	£2,099	£2,422	
Sales Revenue (£/sq.ft) (Social Rented))		36	£88	£101	
Sales Revenue (£/sq.m) (Social Rented))		37	£945	£1,090	
Sales Revenue (£/sq.ft) (Intermediate))		38	£146	£169	
Sales Revenue (£/sq.m#) (Intermediate))		39	£1,574	£1,816	
Sales Revenue Private		40	£461,916,000	£332,775,000	£794,691,000
Sales Revenue Social		41	£46,599,638	£26,775,563	£73,375,200
Gross Development Value (GDV)		42	£508,515,638	£359,550,563	£868,066,200
Base Build Cost (including Externals)		43	(£309,474,000)	(£196,396,200)	(£505,870,200)
Contingencies		44	(£9,284,220)	(£5,891,886)	(£15,176,106)
Abnormals		45	(£6,189,480)	(£3,927,924)	(£10,117,404)
Design and Professional Fees		46	(£18,568,440)	(£11,783,772)	(£30,352,212)
Marketing		47	(£9,284,220)	(£5,891,886)	(£15,176,106)
Sales Costs		48	(£986,800)	(£493,200)	(£1,480,000)
S106 Costs - Sustainable Transport		49	(£616,750)	(£308,250)	(£925,000)
S106 Costs - Education		50	(£5,920,800)	(£2,959,200)	(£8,880,000)
S106 Costs - Open Space		51	£0	£0	£0
S106 Costs - off site infrastructure / highways		52	(£4,934,000)	(£2,466,000)	(£7,400,000)
S106 Costs - Affordable Homes (off-site contbn)		53	£0	£0	£0
S106 Costs - Biodiversity net gain		54	(£2,859,253)	(£1,429,047)	(£4,288,300)
M4(2)	47%	55	(£1,646,416)	(£1,646,416)	(£3,292,831)
M4(3)	9%	56	(£1,296,103)	(£1,296,103)	(£2,592,205)
Total Direct Costs		57	(£371,060,481)	(£234,489,883)	(£605,550,364)
Land Purchase Price		58	(£57,467,553)	£0	(£3,448,053)
Acquisition Costs		59	(£3,448,053)	£0	(£3,448,053)
Finance Costs		60	(£7,421,210)	(£4,689,798)	(£12,111,007)
Total Finance and Acquisition Costs		61	(£68,336,816)	(£4,689,798)	(£73,026,613)
Developer Profit on GDV		62	(£92,383,200)	(£66,555,000)	(£158,938,200)
Developer profit on affordable		63	(£2,795,978)	(£1,606,534)	(£4,402,512)
Total Cost		64	(£534,576,475)	(£307,341,215)	(£841,917,690)
Surplus/(Deficit) before strat. infrastructure		65	(£26,060,838)	£52,209,348	£26,148,510
		66			
Other Strategic Infrastructure				67	(£25,654,136)
			68	Net Surplus	£494,374

Additional Infrastructure	
Lines 30+32+34	Total £
(£20,568,300)	(£46,222,436)
Drainage / SUDS	£2,642,750
Open space allowance	£3,960,000
Primary access road	£11,210,000
Bridge over railway	£20,000,000
Golf Course re-location	
Neighbourhood Centre	£2,300,236
School / Education	£6,109,450
	£46,222,436

Viability Assumptions

Sales Revenue (£/sq.ft) (Private)
 Sales Revenue (£/sq.ft) (Private)
 Average sq ft per market dwelling
 Average sq m per market dwelling
Social dwelling size - proportionate to average market
 Average affordable dwelling size sq ft
 Average affordable dwelling size sq m
 Social Rented as a % of private
 Social Shared ownership as % of private
 Average Value per Market unit
£ construction cost £ psf
£ construction cost £ psm
Contingency (as % of construction cost)
Abnormals (as % of construction cost)
Fees (as % of construction cost)
Marketing (as % construction cost)
Sales cost per private unit
Finance Costs
 Average social dwelling size (sq ft)
 Land (acres net developable)
 Land (hectares net developable)
 Land (acres non-developable)
 Land (hectares non-developable)
Land value per net dev acre
Land value per net dev hectares
Land value per net dev acre (amenity)
Land value per net dev hectare (amenity)
 Land Value per acre (Blended) Calculation
 Land Value - net developable area

Total land value

Developer profit on GVV

Build cost psf (includes externals)

69	195.00	225.00
70	2099	2422
71	1200	1500
72	111	139
73	75%	60%
74	900	900
75	84	84
76	45.0%	45.0%
77	75.0%	75.0%
78	234,000	337,500
79	110	110
80	1184.04	1184.04
81	3%	3%
82	2%	2%
83	6%	6%
84	3%	3%
85	500	500
86	2%	2%
87	750	750
88	1213.240	0.000
89	287.338	
90	925.902	0.000
91		
92	200,000	200,000
93	494,200	494,200
94	10,000	10,000
95	24,700	24,700
96	60,000	
97	148,263	-

20% 20%

110 110

BCIS - £1,040 psm excl externals or prelims

96.6

96.6

Skerningham Viability Key

The following is a guide to how to interpret the key information within the viability appraisals:

- 1) The top row of the appraisal shows that the profit on **GDV applied** to the scheme is 20% **(1)**
- 2) The Second row splits the scheme into an indicative **mix of higher and medium value properties** (Cols D and E) with column F being the consolidated (whole) scheme: $F = D+E$ **(2)**
- 3) For Skerningham, it is assumed that 33.33% (1,232 units) of the properties will be in **higher value** areas and 66.67% will be **medium value** (2,468 units). This is indicative and used for appraisal purposes. **(21-23)**
- 4) **(3)-(8)** set out the **range of policies** that have been applied. This was used in sensitivity analysis to examine the impact of policies on sites. "Policy on" means that the policy and subsequent s106 obligation has been applied to the scheme.
- 5) The next row sets out the **land value adjustment** that would be made based on the area typology. For the strategic sites it has been assumed that all land values will be "medium" to reflect the current use and higher levels of infrastructure. **(9)**
- 6) The remainder of the assumptions are self-explanatory with detailed explanations of cost and value assumptions in the body of the main viability report.
- 7) Estimated additional infrastructure costs of delivering the strategic sites are identified in **67**. These include costs for a rail crossing (bridge over East Coast Mainline), utilities, highways, creation of a Neighbourhood Centre, a school and SUDS. The detailed costed breakdown is set out in the Infrastructure Costs box above.
- 8) The viability assessment concludes that this option remains viable after allowing for 20% profit on GDV and additional infrastructure costs associated with strategic sites.